



UNISON CASE STUDY

Large Enterprise Computer Services Company

Introduction

This case study of a large enterprise computer services company is based on a survey of Unison customers by a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

This Fortune Global 500 company, aids federal missions across defense, intelligence, homeland security, justice, diplomacy, civilian and health with solutions such as prototyping, AI, cloud computing, cyber resilience and more.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Unison CLM:

- Lean staffing to perform a high volume of work
- Compliance risk to company and employees
- Inefficient contract management processes
- Heavy flow of urgent data calls from federal customers, auditors, and executives

Use Cases

The surveyed company uses Unison CLM to:

- Address the heavy flow of urgent data calls
- Prepare properly for audits
- Stay abreast of FAR/DFARS and agency-specific regulation updates
- Forecast upcoming funding, option year exercises and value changes

Results

The surveyed company achieved the following results with Unison:

- Unison CLM increased their productivity by 26-50%.
- Since implementing Unison CLM, their compliance is 26-50% stronger.

“Unison CLM provides best-in-class FAR/DFARS clause library templates.”

- Contracts Leader, Large Enterprise Computer Services Company

Company Profile

Company Size:

Large Enterprise

Industry:

Computer Services

About Unison CLM

Unison CLM provides contracts professionals an intuitive, efficient, integrated approach to accurately, promptly answering data calls and fully comply with FAR/DFARS and agency-specific regulations.

Get started with CLM.

Request a demo at unisonglobal.com/clm

