



UNISON CASE STUDY

Medium Enterprise Aerospace & Defense Company

Introduction

This case study of a medium enterprise aerospace & defense company is based on a survey of Unison customers by a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

This medium enterprise company contracts with the United States Armed Forces, NASA and private spaceflight companies to provide aircraft modification, integration and space components and systems.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Unison CLM:

- Lean staffing to perform a high volume of work
- Complex, tedious, high-stakes work
- Compliance risk to company and employees
- Inefficient contract management processes
- Heavy flow of urgent data calls from federal customers, auditors, and executives

Use Cases

The surveyed company uses Unison CLM to:

- Address the heavy flow of urgent data calls
- Prepare properly for audits
- Stay abreast of FAR/DFARS and agency-specific regulation updates
- Implement an efficient, standardized workflow to enable scalability

Results

The surveyed company achieved the following results with Unison:

- Unison CLM increased the surveyed company's productivity by 26-50%.

“Unison CLM is heads above other contracting tools with all the features needed for federal contracting.”

- Contracts Leader, Medium Enterprise Aerospace & Defense Company

Company Profile

Company Size:

Medium Enterprise

Industry:

Aerospace & Defense

About Unison CLM

Unison CLM provides contracts professionals an intuitive, efficient, integrated approach to accurately, promptly answering data calls and fully comply with FAR/DFARS and agency-specific regulations.

Get started with CLM.

Request a demo at unisonglobal.com/clm

CLM