



Pre-Award.

■ Benefits

Track the proposal process.

Unison Pre-Award captures and validates key information throughout the proposal process, provides an effective and readily auditable OCI vetting and mitigation process, and easily integrates with Salesforce and other CRM systems.



Explicitly acknowledge terms and conditions to mitigate risk.



Meet critical deadlines with a standard, structured means of working through the proposal process.



Ensure data is accurate and reportable.



Shorten timeline for OCI vetting.



Gain visibility of outstanding proposals and potential revenue.



Save time with an automated approval process accessible via mobile devices.

■ Key Features

Unison Pre-Award is a tool for GovCon contracts professionals to track and coordinate proposals, highlight risk, and provide reporting.

■ OCI vetting to route and record OCI responses.

■ E-Folder to quickly jump between proposal and award.

■ Standard folder structure for ease of internal auditing.

■ Internal task tracking with reminder notifications.

■ Pre-award summary with a roll-up of all orders under the vehicle.

■ Standard proposal document creation to capture proposed terms and conditions.

■ Clause management with escalation based on risk.

■ Pre-defined workflow to ensure compliance with delegation of authority.

■ Approval escalation based on dollar value, award type, or other criteria.

■ Creation and linking of contract record from proposal record to reuse data.

Get started with CLM.

Request a demo at unisonglobal.com/clm
or contact CLM@UnisonGlobal.com or 855-817-2720.

