



# Marketplace.

## ■ Benefits

# Right product, right price, right time.

Unison Marketplace is an all-encompassing online acquisition platform that assists Buyers in purchasing the goods and services needed to fulfill their procurement strategies.



Buyers gain unique and powerful insight into customer needs, and vendors' offerings and performance history.



Buyers save time with a simplified RFQ process that helps ease regulatory compliance and delivers full documentation on every action.



Buyers meet or exceed federal socio-economic utilization goals.



Sellers access thousands of opportunities to compete and win on a level playing field.

## ■ Key Features

The Unison Marketplace provides buyers and sellers with a comprehensive set of functionalities and support services to facilitate all stages of the procurement process.

- Unison's Marketplace enables Buyers to compete all GWACs, set-asides, products, and service solicitations.
- Streamlined workflow to guide Buyer through the FAR compliant procurement process.
- No-risk guarantee.
- Dedicated account team for every Buyer.
- Documentation detailing all information for easy e-filing.
- Data feeds and AI algorithms that identify and assess suppliers along multiple dimensions.
- Integration with SAM and FBO.
- Leverage various procurement workflows to fit your solicitation needs.
- No upfront expenses or investments.

## ■ FY18 Numbers

**93,000+**  
**Registered**  
**Sellers**

**18,000+**  
**Registered**  
**Buyers**

**\$210M+**  
**Savings**

**\$1.2B**  
**Transaction Vol.**

**93% of Contracts**  
**were Awarded to**  
**Small Businesses**



■ Top Categories

From sunscreen and snowmobiles to elevator inspections and landscaping, Unison Marketplace hosts and manages buys for a huge range of products and simple services.



IT/Hardware: **\$539M+\***



Subsistence: **\$90M+\***



Telecom: **\$86M+\***



Communication  
Equipment: **\$55M+\***



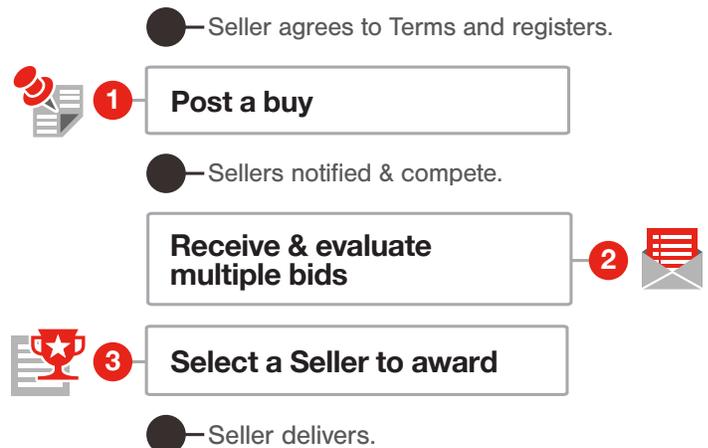
Furniture: **\$51M+\***

# How it works

- 1 Post** a requirement using a simplified RFQ process through a FAR compliant marketplace.
- 2 Compete** on a marketplace where Unison manages the sourcing process and drives competition among qualified Sellers.
- 3 Award** to the Seller of your choosing.

**There are no upfront costs. There is no set-up, installation, or training needed, and there is no obligation to make an award at the completion of the bidding process.**

**Unison Marketplace provides a streamlined solution that compliments your current procurement process and saves on average 8 working hours per requirement.**



■ FAQ

**Does Unison Marketplace charge fees?** There is a transactional fee applied to every bid prior to submission. Buyers award the bid price, plus the fee, to the Seller. The Seller then remits the fee to Unison Marketplace after the transaction. This model eliminates out-of-pocket costs for Sellers.

**Get started with CLM.**

Request a demo at [unisonglobal.com/clm](http://unisonglobal.com/clm)

