

# Marketplace.

#### Benefits

# Simplify the RFQ process.

Unison Marketplace is an all-encompassing online acquisition platform that assists Buyers in purchasing commercial items goods and services needed to fulfill their procurement requirements.

### P

Buyers gain unique and powerful insight into customer needs, and vendors' offerings and performance history. Buyers save time with a simplified RFx process that helps ease regulatory compliance and delivers full documentation on every action.

Buyers meet or exceed federal socio-economic set-aside and nontraditional vendor utilization goals.



Vendors access and filter thousands of opportunities to compete and win on a level playing field.

### Key Features

The Unison Marketplace provides buyers and vendors with a comprehensive set of functionalities and support services to facilitate all stages of the competition process.

- Unison's Marketplace enables Buyers to compete all GWACs, BPAs, IDIQs, and open market requirements.
- Dedicated account team for every Buyer.
- Integration with SAM Contract Opportunities and Contract Writing Systems.
- No upfront expenses or investments.
- Streamlined workflow to guide Buyer through the FAR/DFARS compliant procurement process.
- Robust documentation detailing all information for easy e-filing.
- Leverage various procurement workflows like RFIs and BPAs or configure to fit your organization's needs.
- No-risk guarantee.
- Data feeds and AI algorithms that identify and assess suppliers.
- BI tools provide real-time and adhoc reporting and pacing metrics.

FY22 Numbers

**4 – 8** Contracting Hours Saved per Action 130,000+ Registered Vendors **\$192M** Cost Avoidance **\$1.1B**+ Transaction Vol. **93% of** Contracts were Awarded to Small Businesses

#**1 Reverse** Auction Service Provider



#### Top Categories

From sunscreen and snowmobiles to elevator inspections and landscaping services, Unison Marketplace hosts and supports buys for a huge range of commercial items goods and services.









Equipment: \$55M+\*

A Communication

Furniture: \$51M+\*

IT/Hardware: **\$539M**+\*

Subsistence: \$90M+\*

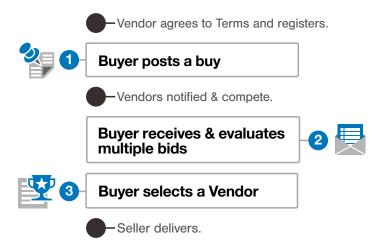
Telecom: \$86M+\*

## How it works

- **Post** a requirement using a simplified RFx process through a FAR/DFARS compliant marketplace.
- 2 **Vendors compete** on a marketplace where Unison Marketplace manages the sourcing process and drives competition among qualified Vendors.
- **3** Award to the Vendor of your choosing.

There are no upfront costs, set-up, installation, and our team is available to provide rapid onboarding.

Unison Marketplace provides a streamlined solution that compliments your current procurement process and saves on average 4-8 working hours per requirement.



#### FAQ

**Does Unison Marketplace charge fees?** Yes. The transaction fee is included in the total price the government pays the awarded vendor. Once the vendor is paid, they remit the fee to Unison Marketplace.ÿThis model eliminates out-of-pocket costs for Vendors.

### Get started with Unison Marketplace.

Request a demo at www.UnisonMarketplace.com