

# Marketplace Buyer.

## ■ Benefits

## Simplified RFQ process.

Unison Marketplace saves time with a simplified RFQ process that helps ease regulatory compliance and delivers full documentation on every action.



Boost efficiency by streamlining the procurement process.



Focus on evaluating quotes instead of pushing paper.



Ensure compliance with internal/external regulations and improve transparency by enabling leaders to view buying behaviors.



Refine your spend data with metrics relevant to your organization.

## ■ Key Features

Unison Marketplace enables a streamlined acquisition process through strategic sourcing and vendor engagement to obtain real time, dynamic results.

- One Marketplace to compete all GWACs, set-asides, products, and service solicitations.
- Integration with SAM.gov and beta.SAM.gov
- Documentation detailing all information for easy e-filing.
- Dedicated account team for every Buyer.
- Streamlined workflow to guide Buyer through the FAR compliant procurement process.
- No upfront expenses or investments.
- Leverage various procurement workflows to fit your solicitation needs
- No-risk guarantee.

## ■ FY20 Numbers

**130,000+**  
Registered  
Sellers

**30,000+**  
Registered  
Buyers

**\$200M**  
Savings

**\$1.1B**  
Transaction  
Vol.

**84% of**  
Contracts  
were Awarded  
to Small  
Businesses

**Over 75**  
federal  
agencies are  
buying on  
Unison  
Marketplace

### Top Categories

From sunscreen and snowmobiles to elevator inspections and landscaping, Unison Marketplace hosts and manages buys for a huge range of products and simple services.



IT/Hardware: **\$535M+\***



IT and Telecom: **\$130M+\***



Communication Equipment: **\$50M+\***



Furniture: **\$45M+\***



Recreational and Athletic Equipment: **\$41M+\***

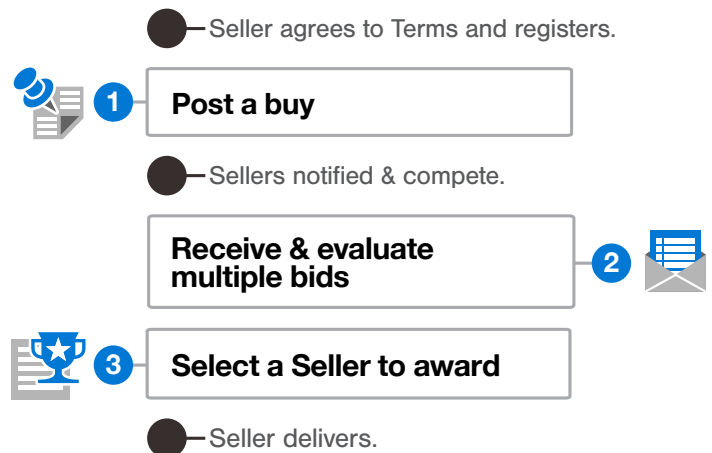
\* FY20 Transaction Volume

# How it works

- 1 Post** a requirement using a simplified RFQ process through a FAR compliant marketplace.
- 2 Compete** on a marketplace where Unison manages the sourcing process and drives competition among qualified Sellers.
- 3 Award** to the Seller of your choosing.

**There are no upfront costs. There is no set-up, installation, or training needed, and there is no obligation to make an award at the completion of the bidding process.**

**Unison Marketplace provides a streamlined solution that compliments your current procurement process and saves on average 8 working hours per requirement.**



### FAQ

**Does Unison Marketplace charge fees?** There is a transactional fee applied to every bid prior to submission. Buyers award the bid price, plus the fee, to the Seller. The Seller then remits the fee to Unison Marketplace after the transaction. This model eliminates out-of-pocket costs for Sellers.

# Get started with Unison Marketplace.

Request a demo at [www.UnisonMarketplace.com](http://www.UnisonMarketplace.com)