

# Multi-Currency Capability

Unison Marketplace now offers a new feature that will support multiple currencies. This feature will allow Buyers to solicit requirements on the Marketplace and receive bids from the Seller community in different currencies (i.e. EUR, MXN, THB, CNY, PLN, etc.). Based on feedback from our growing pool of customers in remote areas and across global agencies, we have implemented this feature to further adapt to unique purchasing needs.

## Benefits

### Bid in your local currency.

Bid and receive orders in your local currency when accepted by Buyers on the Marketplace.

### Increased access to opportunities.

More opportunities may be available from global customers.

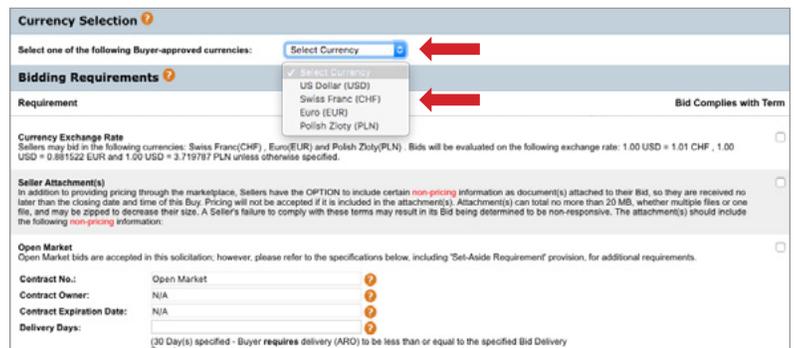
### Faster bidding.

Submit your bids without the need to convert to USD when the Buyer allows multiple currencies.

## Utilizing Multi-Currency

### Submitting a bid in an alternative currency:

- When bidding on a buy, a list of buyer-selected currencies will be available to choose from on the 'Terms' page. Using the drop down menu, select the currency in which you wish to bid.
- On the 'Line Items' page, enter your pricing in your selected currency.



**Currency Selection**

Select one of the following Buyer-approved currencies: Select Currency

- US Dollar (USD)
- Swiss Franc (CHF)
- Euro (EUR)
- Polish Zloty (PLN)

**Bidding Requirements**

Requirement Bid Complies with Term

**Currency Exchange Rate**  
Sellers may bid in the following currencies: Swiss Franc(CHF), Euro(EUR) and Polish Zloty(PLN). Bids will be evaluated on the following exchange rate: 1.00 USD = 1.01 CHF, 1.00 USD = 0.881522 EUR and 1.00 USD = 3.179787 PLN unless otherwise specified.

**Seller Attachments**  
In addition to providing pricing through the marketplace, Sellers have the OPTION to include certain non-pricing information as document(s) attached to their Bid, so they are received no later than the closing date and time of this Buy. Pricing will not be accepted if it is included in the attachment(s). Attachment(s) can total no more than 20 MB, whether multiple files or one file, and may be zipped to decrease their size. A Seller's failure to comply with these terms may result in its Bid being determined to be non-responsive. The attachment(s) should include the following non-pricing information.

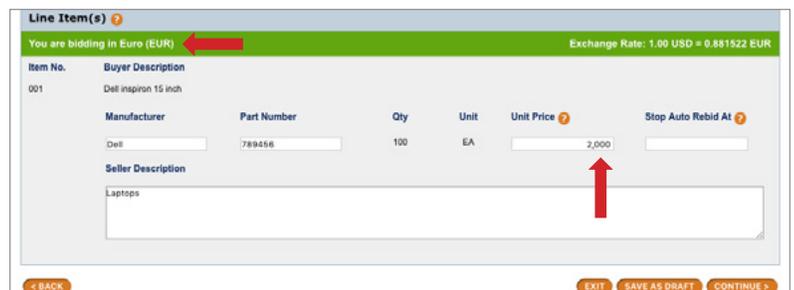
**Open Market**  
Open Market bids are accepted in this solicitation; however, please refer to the specifications below, including 'Set-Aside Requirement' provision, for additional requirements.

Contract No.: Open Market

Contract Owner: N/A

Contract Expiration Date: N/A

Delivery Days: (30 Day(s) specified - Buyer requires delivery (ARO) to be less than or equal to the specified Bid Delivery Date.)



**Line Item(s)**

You are bidding in Euro (EUR) Exchange Rate: 1.00 USD = 0.881522 EUR

Item No.	Buyer Description	Manufacturer	Part Number	Qty	Unit	Unit Price	Stop Auto Rebid At
001	Dell inspiron 15 inch	Dell	789456	100	EA	2,000	

**Seller Description**  
Laptops

BACK EXIT SAVE AS DRAFT CONTINUE

3. Review the pricing on the 'Review and Submit' page before submitting your bid.

*Please note: the pricing will appear in your selected currency, however all bids will be converted to U.S. dollars for Buyer evaluation at the currency exchange rate indicated in the bidding requirements. The Buyer will see both the U.S. dollar and selected currency when reviewing your bid. If selected, you will be paid in the currency you placed your bid in.*

#### Quick Tips:

- Don't see your local currency listed? You can always submit your bid in USD.
- The currency you bid in will not affect your bid status. The Marketplace will convert all currencies to the USD utilizing the conversion rates listed on the buy to allow for an equal playing field.

Bid Summary			
	Ext. Price	Unison Fee	Unison Price
Initial Bid:	€200,000.00	€6,000.00	€206,000.00
Stop Auto Retire At:	€200,000.00	€6,000.00	€206,000.00



**If you have questions about Multi-Currency capabilities, please contact [MarketplaceSupport@UnisonGlobal.com](mailto:MarketplaceSupport@UnisonGlobal.com).**

# Get started with Unison Marketplace.

Request a demo at [www.UnisonMarketplace.com](http://www.UnisonMarketplace.com), contact [MarketplaceSupport@UnisonGlobal.com](mailto:MarketplaceSupport@UnisonGlobal.com) or call 877-933-3243

# Multi-Currency Seller FAQs

## **What does this mean for me as a Seller?**

Buyers will have the ability to receive bids in multiple currencies on a single buy. When this functionality is active on a buy, Sellers will have the ability to see the accepted currencies as well as the conversion rates for those currencies and bid accordingly. Bids may be submitted in any one of the currencies specified by the Buyer.

## **Do I have to bid in an international currency if it's listed?**

No. Bids are always accepted in USD.

## **What if I don't see my local currency listed on a buy?**

To be eligible for award all Sellers must submit their bids in the currencies requested by the Buyer. However, a Seller may submit a question requesting the Buyer add a specific currency to the buy for consideration. Please refer to the list of currencies currently supported on Unison.

## **Will bids in multiple currencies affect my bid status?**

No. The Marketplace will convert all currencies to the USD utilizing the conversion rates listed on the buy to allow for an equal playing field. Bid statuses of Lead and Lag will not be affected and will update as usual. Please note that while conversion rates fluctuate frequently in the market, the conversion rates listed on the buy will not change throughout the lifecycle of the contract unless the buyer makes a necessary change.

## **Why does the system convert my pricing to U.S. dollars?**

The system will convert all currencies to USD using the conversion rates listed for each currency on the buy. This is done to ensure a level playing field for Sellers during competition and to assist Buyers during their evaluation. Buyers will be able to view all bids in the currency they were submitted as well as in USD. Please note that while conversion rates fluctuate frequently in the market, the conversion rates listed on the buy will not change throughout the lifecycle of the contract unless the buyer makes a necessary change.

## **If selected for award, what currency will I be paid in?**

For any awards made, please contact the buyer for information regarding payment. Any Unison Marketplace fees will be invoiced in the currency used in the Seller's bid.

## **Can I pay Unison Marketplace Invoices in my local currency?**

Unison Marketplace fees will be invoiced in the currency bid by the Seller.

### **How will the system know I'm bidding in my local currency?**

As a Seller begins the bidding process, they will select the currency in which they are bidding from a dropdown menu on the "terms" page. Once a currency is selected, the line item pricing structure will adjust to the selected currency on the following tab (line item tab). It is important to note that our system will allow a Seller to input pricing to the third decimal point for currencies which require it. For more information, including a walk-through of this process, please refer to our tutorial page.

### **Will I see the winning bid price in my currency, or in USD?**

The winning bid price will be visible for unselected sellers in USD. However, if you are awarded, you will see your bid price listed in your local currency

### **Can I rebid in a different currency than my original bid?**

No. If a Seller needs to update their currency after submitting an initial bid, they may contact Marketplace Support at [MarketplaceSupport@UnisonGlobal.com](mailto:MarketplaceSupport@UnisonGlobal.com) to have their bid removed. Once the bid has been removed the Seller can resubmit their bid in the new currency.

If a buyer reposts a buy, you can switch to another currency from the dropdown during the bidding process. Be sure your pricing matches the newly selected currency.

### **What currencies are currently supported?**

Afghanistan Afghani, Chinese Yuan Renminbi, Colombian Peso, Euro, Japanese Yen, Kuwaiti Dinar, Mexican Peso, Omani Rial, Polish Zloty, Qatari Rial, South Korean Won, Swiss Franc, Thai Baht, UAE Dirham, United States Dollar