



UNISON CASE STUDY

Frontier Technology, Inc.

Introduction

This case study of Frontier Technology, Inc. is based on an October 2019 survey of Unison customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Unison CLM:

- Lean staffing to perform a high volume of work
- Inefficient contract management processes
- Heavy flow of urgent data calls from federal customers, auditors, and executives

Use Cases

The surveyed company uses Unison CLM to:

- Address the heavy flow of urgent data calls
- Prepare properly for audits
- Forecast upcoming funding, option year exercises, and value changes

Results

The surveyed company achieved the following results with Unison:

- Unison CLM increased their productivity by 51-75%
- Since implementing Unison CLM, their compliance is 26-50% stronger

“Unison CLM streamlines our contracts business and allows our employees to focus on items that matter.”

- Scott Ledford, Contracts Analyst,
Frontier Technology, Inc.

Company Profile

Company:

Frontier Technology, Inc.

Company Size:

Small Business

Industry:

Computer Services

About Unison CLM

Unison CLM provides contracts professionals an intuitive, efficient, integrated approach to accurately, promptly answering data calls and fully comply with FAR/DFARS and agency-specific regulations.

Get started with CLM.

Request a demo at unisonglobal.com/clm

CLM