UNISON CASE STUDY
Large Enterprise Computer Services Company

Introduction
This case study of a large enterprise computer services company is based on a November 2019 survey of Unison customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges
The business challenges that led the profiled company to evaluate and ultimately select Unison CLM:

- ■ Lean staffing to perform a high volume of work
- ■ Compliance risk to company and employees
- ■ Inefficient contract management processes
- ■ Heavy flow of urgent data calls from federal customers, auditors, and executives

Use Cases
The surveyed company uses Unison CLM to:

- ■ Address the heavy flow of urgent data calls
- ■ Prepare properly for audits
- ■ Stay abreast of FAR/DFARS and agency-specific regulation updates
- ■ Forecast upcoming funding, option year exercises and value changes

Results
The surveyed company achieved the following results with Unison:

- ■ Unison CLM increased their productivity by 26-50%.
- ■ Since implementing Unison CLM, their compliance is 26-50% stronger.

> "**Unison CLM provides an intuitive, efficient, and integrated approach to answering data calls and fully complying with FAR/DFARS and agency-specific regulations.**"
>
> *- Contracts Analyst, Medium Enterprise Computer Hardware Company*

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Computer Services

About Unison CLM

Unison CLM provides contracts professionals an intuitive, efficient, integrated approach to accurately, promptly answering data calls and fully comply with FAR/DFARS and agency-specific regulations.

Get started with CLM.
Request a demo at **unisonglobal.com/clm**

CLM