



UNISON CASE STUDY

Medium Enterprise Aerospace & Defense Company

Introduction

This case study of a medium enterprise aerospace & defense company is based on an October 2019 survey of Unison customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Unison CLM:

- Lean staffing to perform a high volume of work
- Complex, tedious, high-stakes work
- Compliance risk to company and employees
- Inefficient contract management processes
- Heavy flow of urgent data calls from federal customers, auditors, and executives

Use Cases

The surveyed company uses Unison CLM to:

- Address the heavy flow of urgent data calls
- Prepare properly for audits
- Stay abreast of FAR/DFARS and agency-specific regulation updates
- Implement an efficient, standardized workflow to enable scalability

Results

The surveyed company achieved the following results with Unison:

- Unison CLM increased the surveyed company's productivity by 26-50%.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:

Medium Enterprise

Industry:

Aerospace & Defense

About Unison CLM

Unison CLM provides contracts professionals an intuitive, efficient, integrated approach to accurately, promptly answering data calls and fully comply with FAR/DFARS and agency-specific regulations.

Get started with CLM.

Request a demo at unisonglobal.com/clm

CLM