



UNISON CASE STUDY

Medium Enterprise Computer Hardware Company

Introduction

This case study of a medium enterprise computer hardware company is based on a survey of Unison customers by a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

This multinational corporation specializes in consulting, digital transformation, technology and engineering services.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Unison:

- Lean staffing to perform a high volume of work
- Inefficient contract management processes
- Heavy flow of urgent data calls from federal customers, auditors, and executives

Use Cases

The surveyed company uses Unison CLM to:

- Address the heavy flow of urgent data calls

Results

The surveyed company achieved the following results with Unison:

- Unison CLM increased their productivity by 11-25%.
- Since implementing Unison CLM, their compliance is 26-50% stronger.

“Unison CLM has reduced Contract data calls significantly, allowing the Contracts Department to focus on managing active, revenue-producing contracts.”

- Contracts Analyst, Medium Enterprise Computer Hardware Company

Company Profile

Company Size:

Medium Enterprise

Industry:

Computer Hardware

About Unison CLM

Unison CLM provides contracts professionals an intuitive, efficient, integrated approach to accurately, promptly answering data calls and fully comply with FAR/DFARS and agency-specific regulations.

Get started with CLM.

Request a demo at unisonglobal.com/clm

CLM