



Top 5 Mistakes when Integrating Systems with a CLM

01

NON-UNIFORMED APPROACH

GovCons find themselves without a clear roadmap, leading to confusion, project delays, and unexpected costs.



02

LACK OF FUTURE MINDSET

The market is saturated with many off-the-shelf integration solutions that fail to consider future growth.



03

USING OLD METHODOLOGIES

The shift to more advanced platforms requires careful data management and system compatibility checks.



04

NOT UPDATING WORKFLOWS

The shift to more advanced platforms requires careful data management and system compatibility checks.



05

SETTLING FOR DUPLICATE DATA

Solutions that don't address data duplication and require manual intervention can negate the benefits of system integration.



UNISON CONTRACT LIFECYCLE MANAGEMENT

Unison Contract Lifecycle Management is flexible and platform agnostic, allowing for seamless integration across all CRMs and ERPs—with no need to build on third-party platforms.

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